



Real Estate Salesperson/2027 Pre-License Course – Warner Robins

January 14, 2027 to April 15, 2027 Course Syllabus

No recruiting for employment for any real estate brokerage is allowed in this class or on the school premises by any students. Report promptly any efforts to recruit by anyone to the Director for AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)

Instructor – Dorothy Mitchell 478-731-8316

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Class #	Total Hrs.	Day of Week	Date	Topic
1	3.25	Thursday	January 14, 2027	Orientation
2	6.5	Tuesday	January 19, 2027	Property
3	9.75	Thursday	January 21, 2027	Rights
4	13	Tuesday	January 26, 2027	Ownership
5	16.25	Thursday	January 28, 2027	Transfer
6	19.5	Tuesday	February 2, 2027	Review Chapters 1-4
7	22.75	Thursday	February 4, 2027	Government
8	26	Tuesday	February 9, 2027	Agency
9	29.25	Thursday	February 11, 2027	Contracts
10	32.5	Tuesday	February 16, 2027	Lease
11	35.75	Thursday	February 18, 2027	Forms Practical
12	39	Tuesday	February 23, 2027	Review 5-9
13	42.25	Thursday	February 25, 2027	MIDTERM EXAM
14	45.5	Tuesday	March 2, 2027	Value
15	48.75	Thursday	March 4, 2027	Value Practical
16	52	Tuesday	March 9, 2027	Finance
17	55.25	Thursday	March 11, 2027	Finance Practical
18	58.5	Tuesday	March 16, 2027	Sellers Cost
19	61.75	Thursday	March 18, 2027	License Law
20	65	Tuesday	March 23, 2027	Buyers Cost
21	68.25	Thursday	March 25, 2027	Rules and Regulations
22	71.5	Tuesday	March 30, 2027	R. E. Math/Review
23	74.75	Thursday	April 1, 2027	NAR Code of Ethics/Review
24	78	Tuesday	April 6, 2027	Review
25	81.25	Thursday	April 8, 2027	Review
26	0	Friday 11-3 PM	April 9, 2027	FINAL EXAM
27	0	Tuesday @ 5 PM	April 13, 2027	FINAL EXAM/RETAKE
28	0	Thursday @ 5 PM	April 15, 2027	FINAL RETAKE

Class Times: Evening classes 6:00 PM to 9:15 PM

Class Dates and Topics are subject to change

If a class date change is necessary, a 2-day notice will be provided.

www.ficklingedu.com

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